



# AWARD WINNING HIGH PERFORMANCE 'GLIDEAWAY'® VISITOR GUESTBEDS

## FOR HOSPITALS AND HOSPICES



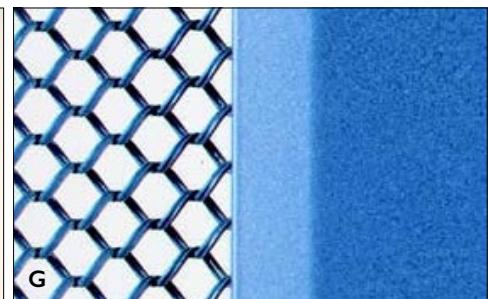
### HIGH PERFORMANCE 'GLIDEAWAY'® VISITOR GUESTBED IN 2 SINGLE SLEEPING SIZES: 760MM. X 1900MM. (2FT. 6INS. X 6FT. 3INS.) 915MM. X 2000MM. (3FT. 0INS. X 6FT. 6INS.)

Our space and cost-saving 'GLIDEAWAY'® Visitor Guestbed was designed for heavy-duty use in Hospitals and Hospices and is the safest, strongest, most user-friendly and comfortable guest bed on the market.

Forget flimsy, non-compliant, uncomfortable 'domestic' guest beds, which are hard to set up and break in no time and cumbersome 'contract' guest beds which can be heavy and difficult, or even dangerous to handle and waste valuable space when not in use, during the day.

The 'GLIDEAWAY'® is in a class all of its own, will provide extra overnight accommodation wherever and whenever required and is safe, compact and attractive enough to be kept on the Ward during the day.

The 'GLIDEAWAY'® comes in two standard single sizes, complete with a really comfortable high specification mattress (flame retardant to Crib 5) with a replaceable, wipe-clean/waterproof zip-on/zip-off cover. The 'GLIDEAWAY'® now also comes in double and extra high sizes.



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- A Ready to use in seconds - automatic leg action makes opening up and folding away the 'GLIDEAWAY'® 'a piece of cake'.
- B The 'GLIDEAWAY'® is available in 10 bed frame colours. The five most popular ones are shown here - [(\*)13), (14), (4), (7) and (10)].
- C When folded up, double steel safety hooks keep the bed safely closed. The 'GLIDEAWAY'®, is slimmer than other heavy-duty guest beds.
- D The 'GLIDEAWAY'®'s, flame retardant, wipe-clean/waterproof mattress (now blue) with replaceable cover will sleep even overweight adults for extended periods in total safety and comfort, at an optimal 47cm sleeping height.
- E Heavy-duty hospital wheels, (2x with brakes) are what give the 'GLIDEAWAY'® its name. Move it effortlessly from place to place.
- F The 'GLIDEAWAY'® has no sharp edges. Rubber corners help to shield your walls (and your shins!) and leg stoppers protect your floors.
- G The 'GLIDEAWAY'® bed frame's heavy-duty all-steel construction and non-sag woven steel mesh sprung base are now **GUARANTEED FOR A FULL TEN YEARS.**

Dimensions:	760mm x 1900mm	915mm x 2000mm
When Folded Up	(2' 6" x 6' 3") Model	(3'0" x 6' 6") Model
Overall Width	870mm (2' 10.5")	970mm (3' 2.5")
Overall Height	1190mm (3' 11")	1240mm (4' 1")
Overall Depth	480mm (1' 7")	480mm (1' 7")
When Opened Out		
Overall Width	870mm (2' 10.5")	970mm (3' 2.5")
Overall Length	1920mm (6' 4")	2020mm (6' 8")
Sleeping Height	470mm (1' 6.5")	470mm (1' 6.5")
Bed Frame Colours:		
The 'GLIDEAWAY'® comes in a choice of the following 10 colours: 2. White, 3. Mid Metallic Blue*, 4. Ivory, 6. Metallic Anthracite*, 7. Black, 10. Red, 13. Light Blue*, 14. Dark Blue, 15. Aluminium, 17. Dark Grey.		

\*Colours which are starred have a slightly speckled finish.



# SO HOW DOES THE AWARD WINNING 'GLIDEAWAY'® HOSPITAL VISITOR GUEST BED COMPARE WITH OTHER GUEST BEDS?



Look at the two pictures below. You don't need to be an expert to instantly see that the 'GLIDEAWAY'® bed frames are not just superior, but VASTLY superior to the others, in every way - we are literally talking 'chalk and cheese'!



Two Typical Guest Bed Frames.



Award Winning **GLIDEAWAY**® Visitor Guestbed Frames

## ✓ Fully Compliant for Hospital and Hospice Use

Unlike most other guest beds, 'GLIDEAWAY'® Hospital Visitor Guestbeds comply fully with all current Infection Control, Health & Safety, Manual Handling and Flame Retardancy requirements.

## ✓ Impressively Long Working Life and 10 year Bed Frame Guarantee

Unlike any of its' competitors, the 'GLIDEAWAY'® Hospital Visitor Guestbed has been specifically engineered to withstand long term, heavy-duty, nightly use in busy Hospitals and Hospices. The bed frames are guaranteed for a full 10 years and will last far longer.

## ✓ High Load Capacity - Optimal Sleeping Height

Virtually indestructible, hand welded, all-steel bed frames enable the 'GLIDEAWAY'® to comfortably cope with loads of up to 200kg (singles) and 400kg (doubles) and sleep even overweight users, for extended periods, in total safety and comfort and at an optimal (47cm) sleeping height.

## ✓ Wipe-clean/Waterproof Mattress

'GLIDEAWAY'® Hospital Visitor Guestbeds come with a really comfortable wipe-clean/waterproof mattress (now blue), flame retardant to Crib 5 † with a zip-on/zip-off replaceable cover and can be cleaned as you would a normal Hospital bed and mattress, using the same (your usual) cleaning agents. † (Ignition Source 7 also available).

## ✓ Easy-to-Handle and Intuitive To Use

The 'GLIDEAWAY'® Hospital Visitor Guestbed is designed to be easy and intuitive to handle and use. The front and back legs open out/retract automatically, as the bed is deployed/folded up. Proper Hospital wheels (2 with brakes) make these beds really easy to move around and position. Make them up and use them wherever and whenever required.

## ✓ Multiple Safety Features

'GLIDEAWAY'® Hospital Visitor Guestbed safety features include automatic leg action, brakes on two wheels, no sharp edges, rubber corner protectors, double steel safety hooks to hold the beds safely closed when folded up and clear wipe-clean/laminated safety/operating instructions, permanently fixed to each side of every bed – (see front and back pages).

## ✓ Full Spares and After-sales Service

'GLIDEAWAYS'® are supported by a full spares and after-sales service. This includes optional periodic servicing – (we recommend a full service just once every 5 years).

## ✓ Unbeatable Value FOR MONEY

Despite what may seem a high initial purchase price, when costed over their impressively long working lives, 'GLIDEAWAY'® Hospital Visitor Guestbeds work out **FAR CHEAPER** than any other guest beds, costed over the same period – (please see graph on next page).

## ✓ Low Carbon Footprint

Over the course of their long service lives 'GLIDEAWAY'® Hospital Visitor Guestbeds have a much lower carbon footprint than less resilient products, assessed over the same period.



In short, 'GLIDEAWAY'® Hospital Visitor Guestbeds are in a class all of their own and are an **INVESTMENT**, not just an expense.

## Download our FREE Visitor Bed Specifier's Guide Below

There are literally dozens of guest beds on the market, but the vast majority are made down to a price and intended for just occasional light domestic use. They are *non-compliant* and totally unsuitable for use in a Hospital/Hospice. What Hospitals and Hospices actually need are much stronger, *compliant* and therefore more expensive, heavy-duty beds.

Unfortunately, most people do not appreciate this vital distinction, so the *least suitable* products are often the very ones purchased, usually on price grounds and turn out to be a complete waste of money!



For full details, of what to look for and what to avoid, when choosing a guest bed, scan the QR code opposite to download our definitive 5 part, 13 page S-P-A-C-E guide for specifiers of Hospital and Hospice Visitor guest beds and wall beds.

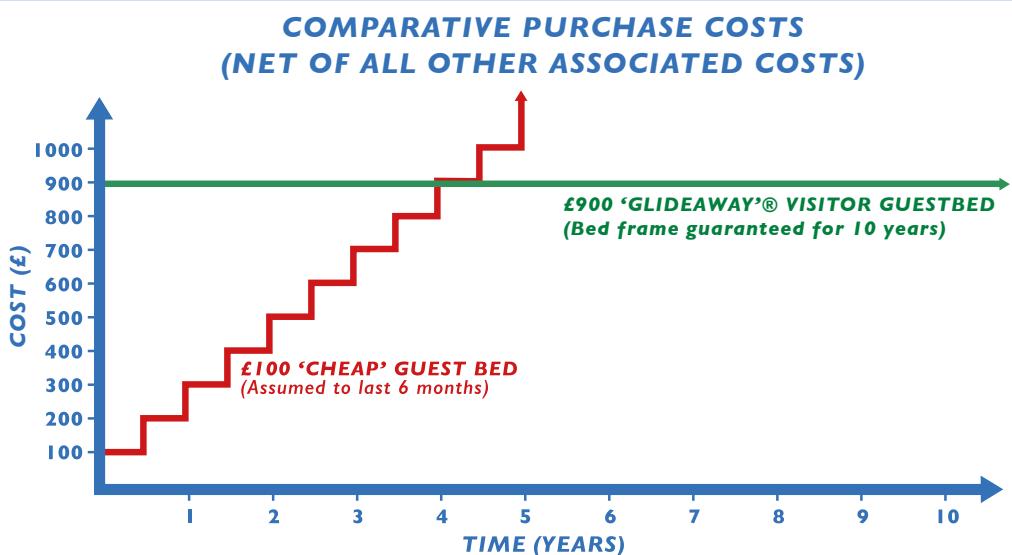


## IF YOU THINK THE 'GLIDEAWAY'® IS EXPENSIVE LOOK CLOSELY AT THE GRAPH BELOW



Look again at the pictures on page 2. Now look closely at the graph below. We have assumed that the 'cheap' £100 guest bed - (red line) - will last 6 months in a busy Hospital/Hospice but, in all likelihood, it won't last nearly as long, so the red line would actually have smaller, steeper steps and would cross the flat green ('GLIDEAWAY'®) line much sooner, making the 'GLIDEAWAY'® even better comparative value for money.

### SO CHOOSING THE 'GLIDEAWAY'® REALLY IS A 'NO-BRAINER'!



A £100 'cheap' guest bed will last 6 months, at most, in a Hospital, or Hospice. A £900 'GLIDEAWAY'® will easily last 10 years, or more. So do the maths: which one is actually going to work out cheaper?

Dividing the 'GLIDEAWAY'® price by 10, we get a cost of £90/year.

Compare this with £100 for the 'cheap' guest bed, which will last just a few weeks, or months at most!

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#### The True Costs of the £100 Guest Beds are Actually Much Higher!

But the *real* comparative costs are not just between the 2 respective initial purchase prices. The 'cheap' £100 guest bed is not very strong, there are no spares available and it can't be repaired, because no one offers that service, so even a minor defect can render it useless.

Each time it needs to be replaced, someone has to collect it from the Ward and pay and arrange for its disposal. Someone else has to order a new one, with several others involved in the purchasing/approval process. Yet another person needs to take delivery of the new bed, unpack it and deliver it to the Ward, etc. This whole 'cycle' is repeated every few months, involving a whole 'team' of people!

#### THIS IS THE HIDDEN COST OF BUYING 'CHEAP'!

How 'expensive' does the 'GLIDEAWAY'® Visitor Guestbed look now? Yes- the initial outlay is greater but, costed over its 10 year guarantee period alone, the 'GLIDEAWAY'® actually costs **FAR LESS** than the so-called 'cheap' £100 guest bed over the same period, which will anyway have gone up in price repeatedly over the 10 years and will have cost a small additional 'fortune' in disposal and re-ordering costs.

#### AFTER 10 YEARS...

At the end of 10 years the 'GLIDEAWAY'® can still be serviced and will continue to give good value for years to come. Many of our customers use their 'GLIDEAWAYS'® for 15 or 20 years.

#### ALWAYS LOOK FOR REAL VALUE FOR MONEY!

You generally get what you pay for in life and it's important not to make the all too common mistake of choosing a seemingly 'cheaper' product, when a more expensive one will last far longer and will therefore offer much better value for money, when costed over its working life, even though the initial outlay is greater.



#### Our 'GLIDEAWAY'® Client List

Substantial numbers of 'GLIDEAWAY'® Visitor Guestbeds are in long-term service with major Hospitals throughout England, Scotland and Wales, in centres including Dundee, Glasgow, Newcastle, Sunderland, York, Hull, Stockport, Blackpool, Manchester, Stoke-on-Trent, Nottingham, Leicester, Birmingham, Coventry, Peterborough, Chelmsford, LONDON, Penzance, Cardiff, Bristol, Southampton (launch customer), Portsmouth, Brighton, Newport (IOW), St. Helier, St. Peter Port and many others.



# HIGH PERFORMANCE DOUBLE & EXTRA HIGH 'GLIDEAWAY'® VISITOR GUESTBEDS



## HIGH PERFORMANCE 'GLIDEAWAY'® VISITOR GUESTBED IN 2 DOUBLE SLEEPING SIZES: 1200MM X 1900MM (4FT. 0INS. X 6FT. 3INS.) 1350MM X 1900MM (4FT. 6INS. X 6FT. 3INS.)



A 4ft.6ins. double 'GLIDEAWAY'® Visitor Guestbed with Dark Blue (colour 14) bed frame, open.



A 4ft.6ins. double 'GLIDEAWAY'® Visitor Guestbed with Dark Blue (colour 14) bed frame, folded up.

The 'GLIDEAWAY'® Visitor Guestbed is now available in 2 standard double sizes, which are much stronger, easier to handle, less bulky and higher off the ground (47cm) than other double heavy-duty guest beds and will cope with loads of up to 400Kg.

**Mattress colour:** Now blue.

**Dimensions:** Same overall Heights, Depth and Sleeping Length, when deployed. as the 2ft.6ins. model (see front page). For overall Widths add 400mm. for 4ft. model and 550mm, for 4ft.6ins. model to the 2ft.6ins. widths (see front page).

**Bed frame colours:** As for singles (see front page).

## HIGH PERFORMANCE EXTRA HIGH XH 'GLIDEAWAY'® VISITOR GUESTBED IN 2 SINGLE SLEEPING SIZES: 760MM X 1900MM (2FT. 6INS. X 6FT. 3INS.) 915MM X 2000MM (3FT. X 6FT. 6INS.)



The 2ft.6ins. XH 'GLIDEAWAY'® Visitor Guestbed with Ivory (colour 4) bed frame, folded up. Note the integral Bedding Tray.



The 2ft.6ins. XH 'GLIDEAWAY'® Visitor Guestbed with Ivory (colour 4) bed frame, open. Note the integral Bedding Tray.

The extra high XH 'GLIDEAWAY'® (Sleeping height 67.5cm when deployed) was originally developed for the Marie Curie Hospice group, to accommodate patients' partners, family members, friends, or carers overnight. The idea is to enable patient and visitor to sleep in close proximity and at the same height. This model additionally incorporates a handy Bedding Tray.

**Mattress colour:** Now blue.

**Dimensions:** Add 200mm. to the folded up and opened out Heights of the 2ft.6ins. and 3ft.0ins models (see front page).

**Bed frame colours:** As for singles (see front page).



High Performance, Cost and Space Saving Hospital & Hospice Visitor Wall Beds and Guest Beds.



### WEBSITE



### WALLBEDS



Visit: [www.hospitalvisitorbeds.co.uk](http://www.hospitalvisitorbeds.co.uk) | Email: [info@hospitalvisitorbeds.co.uk](mailto:info@hospitalvisitorbeds.co.uk) | Helpline: 020 7439 1066

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